

Press Release

Clarence E. Dixon appointed as Managing Director



For Immediate Release

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Hatfield Philips International, European leaders in primary and special servicing of real estate investments, today announces the appointment of Clarence E. Dixon as managing director.

Mr Dixon, who will be based in London, joins Hatfield Philips from Crown Northcorp, where he has been leading an expansion into continental Europe and overseeing an acquisition programme. He has almost ten years' experience pioneering and developing the European markets in primary and special servicing, with a focus on cross border partnerships and business generation. He has also worked in investment banking and consumer finance, developing innovative technologies and business practices. Mr Dixon's brief is to further broaden and deepen the Hatfield Philips franchise in Europe while navigating challenging conditions in most European markets.

"I am extremely excited at the opportunity to lead one of the great iconic European servicing companies down a continued path of growth in both quality and technology" Mr. Dixon said. "In the current market environment, mitigating risk while managing complex loan structures will make Hatfield Philips stand out in the commercial lending community. I know that our employees and investors can look forward to new growth opportunities for the company."

Hatfield Philips is rated by S&P and Fitch Rating as primary and special servicers in Europe, managing commercial real estate loans and direct property investments. Hatfield Philips is servicer on more than 359 commercial loans, with a combined value of £29.3 billion and act as special servicer for issuances valued above £30.5 billion. A multi-lingual team combines a proven ability to manage debt with a profound understanding of real estate and true third-party independence.

Clients include international investment and commercial banks. Hatfield Philips manages collateral located in the UK, Germany, Italy, Sweden, France Switzerland, Benelux and other European jurisdictions.

For more information, visit the www.hatfieldphilips.co.uk

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