

HATFIELD PHILIPS TOPS SERVICER LIST



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HPI Ranked No 1 For Commercial / Multifamily Mortgage Servicing outside USA

Europe's largest independent Primary and Special Servicer, Hatfield Philips, has topped the list for all Commercial / Multifamily Mortgage Servicing outside of the USA. The servicer manages more than \$40bn making it nearly 50 percent larger than its next nearest rival - Deutsche Bank and over three times the size of the joint venture 'GEMSA' between CBRE and GE Real Estate

The list of independent servicers active in Europe was compiled at the end of 2009 by the Mortgage Bankers Association in the USA.

Rank	Company	Amount (\$ millions)	Number of loans	Avg. Loan size (\$m)
1	Hatfield Philips (an LNR property company)	40,209	216	186.2
2	Deutsche Bank	27,500	172	159.9
3	GEMSA loan Services (GE and CBRE).	13,607	932	14.6
4	PNC Real Estate / Midland Loan Services, Inc.	12,691	1,911	6.6
5	First National Financial LP	4,938	875	5.6
6	Capital Services Group	3,075	5,089	0.6

Source: Mortgage Bankers Association

Clarence Dixon, managing director at Hatfield Philips commented: "2009 was a very successful year for Hatfield Philips in part because of our unparalleled understanding of how best to maintain the performance of commercial backed loans in the current environment, to restructure loans where value exists and to unwind complex CMBS transactions. We are committed to expanding our services and supporting our existing and new clients with a balance sheet lending focus in both the primary and special servicing areas.

Ends

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