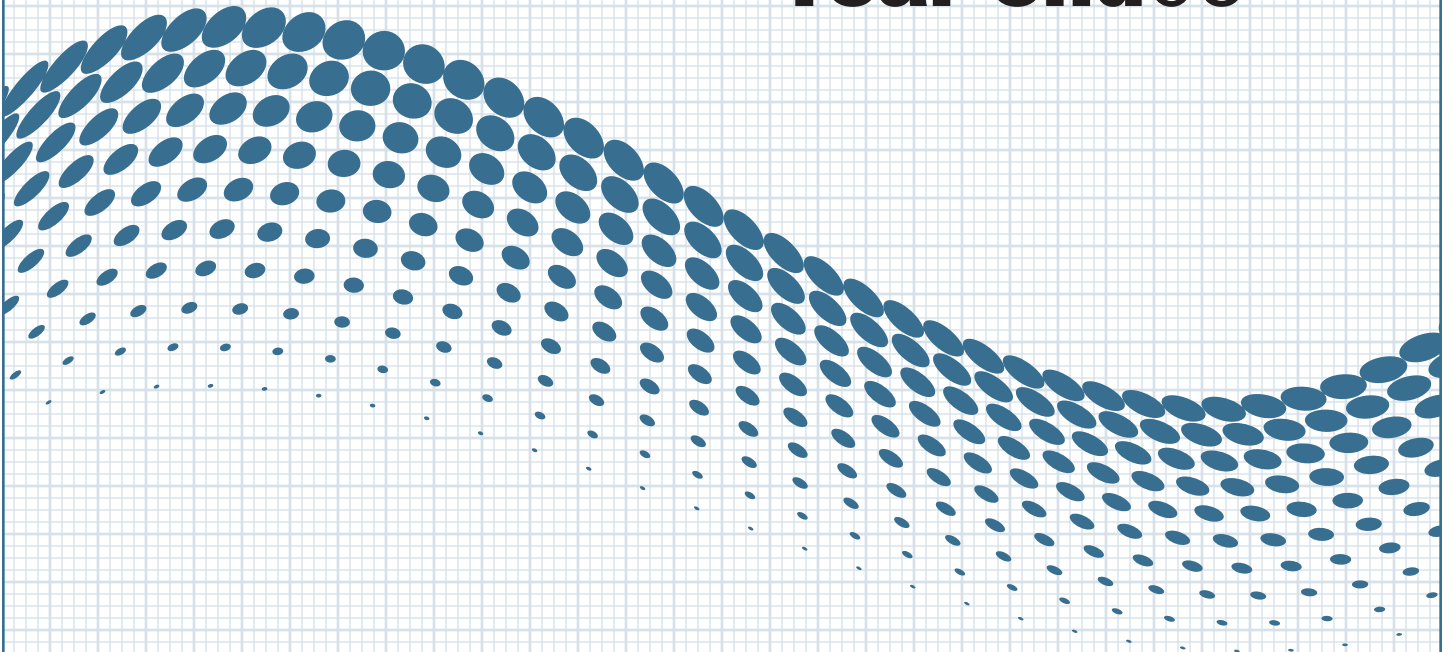


**COMMERCIAL/MULTIFAMILY
SERVICERS RANKINGS**

**SURVEY OF
COMMERCIAL/MULTIFAMILY
MORTGAGE SERVICING VOLUMES**

FROM THE MORTGAGE BANKERS ASSOCIATION

Year-end09



Year-end Survey of Commercial/Multifamily Mortgage Servicing Volumes
as of December 31, 2009

C/MF Loans Secured by Collateral OUTSIDE the US

Total Primary & Master Servicing

TOTAL



Rank	Company	Amount (\$ millions)	Number of loans	Avg. Loan Size (\$m)
1	Hatfield Phillips International, an LNR Property Company	\$40,209	216	\$186.2
2	Deutsche Bank	\$27,500	172	\$159.9
3	GEMSA Loan Services, L.P.	\$13,607	932	\$14.6
4	PNC Real Estate / Midland Loan Services, Inc.	\$12,691	1,911	\$6.6
5	First National Financial LP	\$4,938	875	\$5.6
6	Capital Services Group	\$3,075	5,089	\$0.6
7	Berkadia Commercial Mortgage LLC	\$2,533	260	\$9.7
8	LNR Partners Germany, an LNR Property Company	\$1,250	649	\$1.9
9	Bank of America Merrill Lynch	\$1,164	44	\$26.5
10	TriMont Real Estate Advisors, Inc	\$750	48	\$15.6
11	Babson Capital Management LLC	\$570	18	\$31.7
12	Pacific Life Insurance Company	\$529	20	\$26.5
13	TIAA-CREF	\$371	9	\$41.2
14	BNY Mellon	\$208	61	\$3.4
15	Cohen Financial	\$86	19	\$4.5



Purchase ground-breaking, comprehensive mortgage origination information.

2008 Commercial Real Estate / Multifamily Finance Origination Rankings
All Firms (member \$250 / nonmember \$350)

**Commercial Real Estate / Multifamily Finance Annual
Origination Volume Summation (2008 data)**
Member \$75 / nonmember \$100

2009 Commercial / Multifamily Loan Maturity Volumes
Member \$50 / nonmember \$100

To purchase these products please visit: <http://store.mortgagebankers.org>
and view under *Market and Research Data*.